



April/May 2012
SPECIAL FOCUS

TOP 10 COMPANIES COMPLETING ACQUISITIONS - 2011							
RANK 2011	COMPANY INFO	EXECUTIVE CONTACT	AFF. UNITS ACQUIRED 2011	REGION (S)	ORG TYPE	PHONE	WEBSITE
1	DOMINIUM 2905 Northwest Blvd., Suite 150; Plymouth, MN 55441	Paul Sween and Armand Brachman, managing partners	3232	MW, SC, SE, W	For-profit	(763) 354-5500	www.dominiumapartments.com
	(3) Dominion took over 3,232 units in 21 properties last year and hopes to add even more affordable apartments to its portfolio in 2012.						
2	RELATED AFFORDABLE 60 Columbus Circle, 18th Floor; New York, NY 10023	Mark E. Carbone, president	2991	National	For-profit	(212) 421-5333	www.related.com
	(2) Continuing its focus on the acquisition and rehab of affordable multifamily developments, Related acquired 19 properties with nearly 3,000 units last year.						
3	BAYSIDE COMMUNITIES 1000 Broadway, Suite 300; Oakland, CA 94607	Mory Barak, co-CEO and principal	2910	SC, W	For-profit	(510) 891-3980	www.baysidecommunities.com
	(new) A new player in the industry, Bayside Communities emerged to take over the affordable housing properties once owned by bankrupt A.F. Evans.						
4	L+M DEVELOPMENT PARTNERS 1865 Palmer Ave., Suite 203; Larchmont, NY 10538	Ronald Moelis, CEO and chairman	1934	NE, SC, W	For-profit	(914) 833-3000	www.lmdevpartners.com
	(new) L+M Development Partners acquired seven properties with nearly 2,000 units in 2011. The firm also started two new construction developments.						
5	GH CAPITAL, LLC 15301 Ventura Blvd., Suite B-570; Sherman Oaks, CA 91403	Monique Lawshe, senior vice president	1710	National	For-profit	(818) 808-0600	www.ghcapital.com
	(6) GH Capital completed 15 acquisitions and refinanced six properties in 2011.						
6	BEACON COMMUNITIES 2 Center Plaza, Suite 700; Boston, MA 02108	Howard Cohen, CEO	1400	NE	For-profit	(617) 574-1100	www.beaconcommunitiesllc.com
	(new) The owner of more than 11,000 affordable housing units, Beacon Communities acquired nine properties in 2011.						
7	THE WALLICK COS. 6880 Tussing Road; Reynoldsburg, OH 43068	Tom Feusse, CEO	1315	MW, NE, SC, SE	For-profit	(614) 552-5605	www.wallickcos.com
	(new) The Wallick Cos. acquired 20 additional properties in 2011. The firm also reported receiving six low-income housing tax credit awards last year.						
8	MERCY HOUSING, INC. 1999 Broadway, Suite 1000; Denver, CO 80202	Sister Lillian Murphy, CEO	1176	National	Non-profit	(303) 830-3300	www.mercyhousing.org
	(new) Mercy Housing had a big year for acquisitions in 2011, including the transfer of more than 600 units from Catholic Health Partners.						
9	VITUS GROUP, INC. 1700 Seventh Ave., Suite 2000; Seattle, WA 98101	Stephen R. Whyte, managing director	1038	National	For-profit	(206) 832-1315	www.vitusgroup.com
	(new) Vitus Group, a firm specializing in preservation deals, acquired seven properties in 2011 and has plans to take over even more this year.						
10	TRYKO PARTNERS, LLC 575 Route 70; Brick Township, NJ 08527	Uri Kahanow, director of acquisitions	884	MW, NE	For-profit	(732) 415-6024	www.tryko.com
	(new) Tryko Partners doubled its affordable housing portfolio in 2011 to more than 1,400 units.						

REGIONS: MW=Midwest; NE=Northeast; SC=South Central; SE=Southeast; W=West